

CASE STUDY

Putney & Wood

Putney & Wood is a highly successful stone masonry contractor based in Essex. The company was founded in 1991 and currently turns over approximately £8m.



Objectives

- Raise company profile with key architects
- Target profitable work from specific main contractors
- Improve tender / order conversion ratio

Solution

Keystone Construction Marketing acts as Putney & Wood's marketing department, providing ongoing marketing advice and support. We plan and implement all aspects of the company's marketing and business development activity.

Services

- Website Design and Copywriting
- e-Mailshots
- Project Photography
- Digital Marketing
- ▶ CPD Seminars
- Magazine Advertising
- Business Stationary
- Digital Brochure
- Printed Brochure
- Awards Entry
- ▶ CPD Seminar Design and Copywriting

For more information call **020 8242 6381** or email **info@KeystoneCM.co.uk**

We brought Keystone in to raise our profile and they've certainly done that for us. Now they do all our marketing, PR, the website, photography, adverts; the whole lot. They understand what we need as a specialist contractor and they just get on with it.



Andy Wood,
Operations Director – Putney & Wood